

PRESS RELEASE

Preliminary key figures for first half of 2018 and adjustment of expectations for full year 2018

Mex, July 19, 2018 – Bobst Group SA expects to achieve sales of CHF 763 million in the first half year of 2018 compared to CHF 643 million in the same period in 2017. The 2018 first half year results will not develop in line with sales, but are expected to be 10-15% below the levels in first half of 2017, when the Group achieved CHF 40 million operating profit (EBIT) and CHF 28 million net result.

Based on strong sales growth and a good overall market situation, the Group has accelerated some measures to:

- Invest in quality upgrades on some new products launched in recent years;
- Launch a range of digital printing products;
- Strengthen its activities in Internet-of-Things (IoT);
- Increase its sales and service network, and capabilities in growing markets.

All these measures, combined with an unfavorable product mix in Business Unit Web-fed, and higher than expected restructuring efforts at one of our German entities, have a significant negative impact on the Group's 2018 profitability.

For the full year 2018, the Group expects to improve its sales compared to 2017 by 5-7% (sales 2017: CHF 1 529 million), which is at the higher end of the guidance issued at the end of February 2018. The guidance for the full year operating result (EBIT), which was "slightly higher than previous year (CHF 119 million)", has to be reduced due to the aforementioned reasons. The Group expects to achieve an operating result (EBIT) of higher than CHF 90 million for the full year 2018.

The Group will communicate the detailed half year financial results on July 25th 2018.



About BOBST

We are one of the world's leading suppliers of equipment and services to packaging and label manufacturers in the folding carton, corrugated board and flexible materials industries.

Founded in 1890 by Joseph Bobst in Lausanne, Switzerland, BOBST has a presence in more than 50 countries, runs 14 production facilities in 8 countries and employs close to 5 400 people around the world. The firm recorded a consolidated turnover of CHF 1 529 million for the year ended December 31, 2017.

Inquiries

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Forthcoming Releases

25 July 2018	Publication of the half-year Report as of 30 June 2018 Teleconference for financial analysts and the media
8 November 2018	Conference for financial analysts and the media in Zurich
25 February 2019	Publication of the 2018 financial statements Conference for financial analysts and the media in Mex
4 April 2019	Annual General Meeting at 5.00 p.m. in Mex

Security symbols

SIX SWISS EXCHANGE: BOBNN or 1268465
ISIN: CH0012684657
SIX Telekurs: BOBNN,4 or 1268465,4
Bloomberg: BOBNN SW
Reuters: BOBNN.S

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